



CITY OF DURHAM | NORTH CAROLINA

Date: March 6, 2012

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Joseph W. Clark, Financial Operations Manager

Subject: Bid Report – February 2012

Recommendation

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of February 2012.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. Bid: Miscellaneous Computer Modems and Hardware

Purpose of Bid: To provide the Police Department with new wireless computer modems and hardware as part of the increase bandwidth project for the district substations.

Comments: Pricing per National Joint Powers Alliance Co-Op Contract #111309

Opened: January 31, 2012

Bidders: CDW Government, Inc. * \$18,458.83
Vernon Hills, IL

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	6173		# Black Males	238	3%
Total # Females	1759	28%	# White Males	3391	54%
Total # Males	4414	72%	# Other Males	785	15%
			# Black Females	127	2%
			# White Females	1318	21%
			# Other Females	314	5%

2. **Bid:** **Water Meter Registers**

Purpose of Bid: To provide Water & Sewer Operations with replacement 1-1/2" and 2" water meter registers.

Comments: 200 @ \$157.50/each

Opened: January 25, 2012

Bidders:	HD Supply Waterworks, Inc. Morrisville, NC	* \$31,500.00
	TLW Services, Inc. Burlington, NC	\$35,050.00
	Neptune Technology Group Tallassee, AL	\$35,600.00

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

3. **Bid:** **Recycled White Envelopes**

Purpose of Bid: To provide WM/Customer Billing with printed envelopes to mail water bills.

Comments: 655,000 envelopes @ \$19.209 per thousand

Opened: January 19, 2012

Bidders: Double Envelope * \$12,582.26
Roanoke, VA
Taylor Printing and Office Supply \$13,278.45
Roxboro, NC

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	405		# Black Males	49	12%
Total # Females	130	32%	# White Males	217	54%
Total # Males	275	68%	# Other Males	9	2%
			# Black Females	39	10%
			# White Females	90	21%
			# Other Females	1	1%

4. **Bid:** **Motorola Diagnostix Long Range Waveform Analyzer**

Purpose of Bid: To provide the City of Durham with a long range radio over-the-air diagnostics analyzer

Comments: Motorola is the sole regional provider for the Diagnostix Long Range Over-the-Air Waveform Analyzer.

Opened: February 06, 2012

Bidders: Motorola solutions *\$67,600.00
Charlotte, NC

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	12317		# Black Males	387	3%
Total # Females	3065	25%	# White Males	6550	53%
Total # Males	9252	75 %	# Other Males	2315	19%
			# Black Females	210	2%
			# White Females	1966	16%
			# Other Females	889	7%

5. **Bid:** **Flex-One Folding Chairs and Multifunctional Tree Carts**

Purpose of Bid: To provide the Durham Armory with Folding Chairs and Tree Carts

Comments: 650 chairs @ \$26.00 each
11 tree carts @ 493.99 each

Opened: February 7, 2012

Bidders:	MITY-Lite	* \$22,333.90
	Orem, UT	
	Taylor Business Products	\$23,143.40
	Roxboro, NC	

*Awarded based on: ☒ Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	239		# Black Males	3	1%
Total # Females	46	19%	# White Males	148	67%
Total # Males	193	81 %	# Other Males	6	3%
			# Black Females	0	0%
			# White Females	25	10%
			# Other Females	21	19%

6. **Bid:** **Custom Baseball Backstop Net and Accessories**

Purpose of Bid: General Services handled this bid. These nets and accessories are for the Durham Bulls Athletic Park.

Comments:

Opened: January 26, 2012

Bidders:	C & H Baseball	* \$15,895.01
	Lakewood Ranch, FL	
	Medallion	\$18,150.00
	Mooreville, NC	
	Burbank Sport Nets	\$20,320.00
	Fernandina Beach, FL	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	10		# Black Males	1	10%
Total # Females	2	20%	# White Males	4	40%
Total # Males	8	80 %	# Other Males	3	30%
			# Black Females	0	0%
			# White Females	2	20%
			# Other Females		0%

7. **Bid:** **Miscellaneous Roadway Lighting**

Purpose of Bid: To provide the Transportation Department with lighting materials for the downtown bridge.

Comments:

Opened: February 9, 2012

Bidders:	Consolidated Electrical Distributors	* \$32,228.63
	Durham, NC	
	Graybar	\$32,453.67
	Raleigh, NC	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	10		# Black Males	1	10%
Total # Females	1	10%	# White Males	8	80%
Total # Males	9	90%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	10%
			# Other Females	0	0%

8. **Bid:** **Pipe Patch Parts and Accessories**

Purpose of Bid: To provide WM/Water & Sewer Operations with cables and push-rods necessary to repair water and sewer pipes.

Comments:

Opened: February 9, 2012

Bidders:	Ultratech Water Resources, Inc.	* \$11,400.00
	Shelby, NC	
	Buchanan Sales, LLC	\$12,552.00
	Kennesaw, GA	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	3		# Black Males	0	0%
Total # Females	1	33%	# White Males	2	67%
Total # Males	2	67%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	33%
			# Other Females	0	0%

9. **Bid:** **Security Enhancement Equipment Upgrade**

Purpose of Bid: To provide security door access upgrades for Parks and Rec/Admin., City Hall and the Annex building. This system is compatible with the existing security and camera system in place.

Comments: Security Integration Group is the sole source provider for this upgrade.

Opened: February 2, 2012

Bidders: Security Integration Group *\$26,317.00
Durham, NC

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	1		# Black Males		0%
Total # Females	0	0%	# White Males	1	100%
Total # Males	0	100 %	# Other Males		0%
			# Black Females		0%
			# White Females	0	0%
			# Other Females		0%

10. **Bid:** **Four (4) Piece Hoist Winch System**

Purpose of Bid: To provide WM/Water Distribution/Collection with new hoist winch equipment.

Comments:

Opened: February 14, 2012

Bidders: Associated Scaffolding, Inc. * \$12,542.00
Durham, NC
Honeywell International \$12,975.00
Morristown, NJ

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	105		# Black Males	13	12%
Total # Females	7	7%	# White Males	55	52%
Total # Males	98	93%	# Other Males	30	29%
			# Black Females	0	0%
			# White Females	7	7%
			# Other Females	0	0%

11. Bid: Miscellaneous Preformed Street Signs

Purpose of Bid: To provide the Transportation/ Sign Shop with High Intensity Preformed Street Signs (stop, yield, etc.) and blanks.

Comments:

Opened: February 15, 2012

Bidders:	Vulcan Signs	* \$19,086.84
	Foley, AL	
	Newman Signs	\$22,597.88
	Jamestown, ND	
	Korman Signs	\$23,441.00
	Richmond, VA	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	166		# Black Males	40	24%
Total # Females	26	16%	# White Males	95	57%
Total # Males	140	84%	# Other Males	5	3%
			# Black Females	5	3%
			# White Females	21	13%
			# Other Females	0	0%

12. Bid: Water Meter Registers

Purpose of Bid: To provide Water & Sewer Operations with replacement 1-1/2" and 2" water meter registers.

Comments: 400 @ \$157.50/each

Opened: February 16, 2012

Bidders:	HD Supply Waterworks, Inc. Morrisville, NC	* \$63,000.00
	TLW Services, Inc. Burlington, NC	\$70,100.00
	Neptune Technology Group Tallassee, AL	\$71,200.00

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

13. Bid: HVAC Air Chiller and Installation

Purpose of Bid: To provide a new HVAC air chiller unit for the City Hall Annex building.

Comments: General Services Department solicited bids from several HVAC contractors, and only one bid was received.

Opened: February 10, 2012

Bidders:	Johnson Controls Raleigh, NC	* \$13,960.00
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*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	107		# Black Males	2	2%
Total # Females	12	11%	# White Males	85	79%
Total # Males	95	89%	# Other Males	8	8%
			# Black Females	2	2%
			# White Females	9	8%
			# Other Females	1	1%

14. **Bid:** **Tractor Backhoe Loader**

Purpose of Bid: To provide the Public Works Department with a Tractor Backhoe Loader

Comments: RW Moore Equipment Co., was considered non-responsive as they did not meet the specifications required in the bid.

Opened: January 20, 2012

Bidders:	RW Moore Equipment Co. (non-responsive)	\$110,900.00
	Raleigh, NC	
	Gregory Poole Equipment Co.	* \$117,900.00
	Raleigh, NC	

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	369		# Black Males	22	6%
Total # Females	62	17%	# White Males	270	73%
Total # Males	307	83%	# Other Males	15	4%
			# Black Females	7	2%
			# White Females	53	14%
			# Other Females	2	1%

15. **Bid:** **Water Meter Registers**

Purpose of Bid: To provide Water & Sewer Operations with replacement 1-1/2" and 2" water meter registers.

Comments: 200 @ \$157.50/each

Opened: February 23, 2012

Bidders:	HD Supply Waterworks, Inc.	* \$31,500.00
	Morrisville, NC	
	TLW Services, Inc.	\$35,050.00
	Burlington, NC	
	Neptune Technology Group	\$35,600.00
	Tallassee, AL	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

16. **Bid:** **Replacement Stadium Seats**

Purpose of Bid: To provide the General Services Department with new replacement stadium seats for the Durham Bulls Athletic Park.

Comments: American Seating Company is the only vendor that can provide the seats and hardware required to match and install with existing seating at the DBAP.

1,725 seats @ \$43.45/each

Opened: February 10, 2012

Bidders: American Seating Company
Grand Rapids, MI

* \$74,951.25

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	462		# Black Males	35	7%
Total # Females	101	22%	# White Males	300	65%
Total # Males	361	78%	# Other Males	26	6%
			# Black Females	11	2%
			# White Females	77	17%
			# Other Females	13	3%

17. **Bid:** **One (1) Passenger Van**

Purpose of Bid: To provide DATA/Transit with a new 12-Passenger Van.

Comments:

Opened: February 21, 2012

Bidders:	University Ford, Inc.	* \$22,260.00
	Durham, NC	
	Capital Ford, Inc.	\$22,266.00
	Raleigh, NC	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	132		# Black Males	16	12%
Total # Females	19	14%	# White Males	97	73%
Total # Males	113	86%	# Other Males	0	0%
			# Black Females	1	1%
			# White Females	18	14%
			# Other Females	0	0%

18. Bid: Radio Test Equipment

Purpose of Bid: To provide Communications Maintenance with radio test equipment.

Comments: Tessco was considered non-responsive due to their equipment not being able to interface with the Motorola equipment currently in place.

Opened: February 22, 2012

Bidders: Tessco Inc, Inc. (non-responsive) \$31,552.00
Hunt Valley, MD
Areoflex Wichita, Inc. * \$36,758.00
Wichita, KS

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	402		# Black Males	9	2%
Total # Females	151	38%	# White Males	208	51%
Total # Males	251	62%	# Other Males	34	9%
			# Black Females	10	3%
			# White Females	120	30%
			# Other Females	21	5%

19. Bid: Synchro Studio 8 Traffic Software

Purpose of Bid: To provide the Transportation Department with Synchro Studio 8 Software

Comments: This software is for traffic signal timing, capacity analysis and simulation. Trafficware is the sole source provider of this analysis software.

Opened: February 16, 2012

Bidders: Trafficware * \$14,850.00
Sugar Land, TX

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	7		# Black Males		0%
Total # Females	2	30%	# White Males	4	60%
Total # Males	5	70%	# Other Males	1	10%
			# Black Females		0%
			# White Females	2	30%
			# Other Females		0%

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (*).